Zarin Distribution Software

Introducing Software Products

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Sale & Distribution Software

Zarin

online Distribution System

Our vision

We expect the concept of marketing and the ability to produce our system software to identify changing trends and emerging markets and to promote our products effectively.

● Our mission is to help people and businesses identify the potential of business. Every activity we do reflects our missions and makes our values possible..

● Our priority is quality and we see quality as an integral part of our product, not our distinguishing feature. We often see constructive customer feedback and complete flexibility. Our employees contribute to our life cycle. The loyalty of our employees makes us proud..

● Our tests are carried out in our distribution organization and a completely real environment for the final control of our product is why customers are attracted to our products. We believe we can be one of the best in the Middle East

Our mission

Zarin must be constantly customer oriented. Future success depends on meeting the needs of customers better than competitors

● We constantly strive to provide quality products, at competitive prices, with an emphasis on value and customer service

Capillary Distribution

Online access

Using the latest online facilities, you can access the information you need at any time

Manage marketers orders

Manage marketers orders

Distribution management and distributors

Determining daily invoices for distribution, daily distribution reports for the distribution team

Warehousing, treasury

Advanced warehousing and control of distribution and distribution boxes

Salesman Application

Manage you orders ...

Price and inventory information

The marketer knows the price of products and inventory immediately

Know the location of customers

Visit tour according to schedule

The marketer sells and visits according to the sales manager's visit schedule that she determines in the system

Information on the latest debts of customers

The marketer reports customer debt inquiries online

Registration and ordering

Online and offline

Compatible with tablets and mobiles

Marketer application can be installed on mobile phones and tablets and new versions of Android are compatible

Digital Catalogue

Introduce you product more effective...

Show brands products and offers goods

Create a dedicated hashtag for goods

Show categories
Favorite product basket

Scan barcodes of products with tablet or mobile camera

Software
Trucking

Car control and broadcast marketers

Locating customers

View successful daily visits on the map

Marketers map zoning

Show points of sale, no sales, visits and no visits of customers on the map

View current and potential customers

Assign points and visual icons to customers on the map

Car control and broadcast marketers

Show the movement of distribution machines and marketers online

Tracing Marketers

Know the location of your employees

Ĩls the marketer pre-customer?

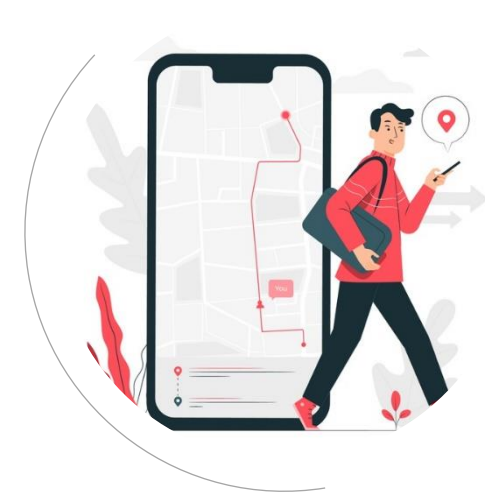Record the location of customers and coordinate the location of marketers

Where is the distribution machine?

Show car movement points on a daily basis

Where is the customer?

Locate customers by pinning them on the map

Where is the marketer?

Provide an instant report. Marketer Scheduling

Optimal distribution
Distributors control

Instantaneous tracking of the distribution team

In this sub-system, the marketer sends all the important points of sale to the company accurately, and after sending the points by the marketer, the company classifies all the important points of sale and strategy, and in order to assess the potential of the covered areas, they can make decisions. Distribute areas among marketers and follow the route of marketers' visits and their distribution machines online.

Record the delivery time of invoices
Announces the time and place of invoice distribution on the map

Information on the latest customer debt
The distributor can inquire and report the customer's latest debt

Print customer invoices during distribution
The distributor can print the receipt by mobile printers and deliver the receipt during the delivery of the goods or the receipt of the receipt.

Information on the latest product prices

Provide the latest prices to customers online and instantly

Giving information and presenting photos ,Various products

Before ordering, the customer sees the descriptions and photos of the products

Invoice registration online

The customer registers her order online and the distribution team of the company distributes daily invoices

Online shop
Customer application

To achieve competitive advantage in new businesses, having a practical application for your customers and the possibility of 24-hour access to your store or broadcast. Customer sales application allows your customers to send their order directly to you at any time.

UPDATE

55%

Online shop

Integrated sales websi

Make your business online

One of the leading broadcasters in this decade is having a website to present their company resume as well as having direct communication with customers online, and having a website connected to their broadcasting and accounting software seems to help keep the company up to date and Being available online in today's competitive environment and competing in search engines for better visibility and developing online sales is another advantage of this subsystem for broadcasts.

Online

Automatic website price update
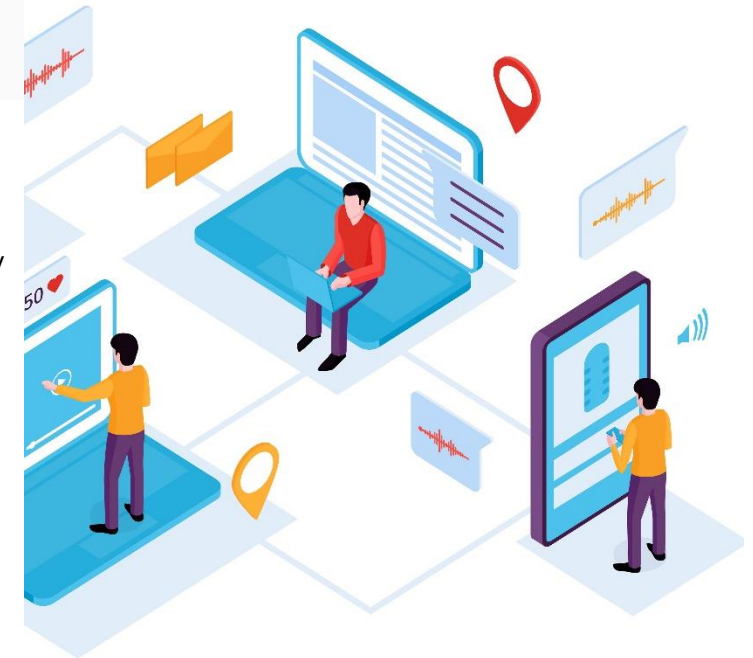Obtain pictures and product catalogs from Zarin

Website connection with inventory
Ability to basket goods and warehouses for the website

Website customization
Ability to basket goods and warehouses for the website

Dashboard Zarin

Management and organizational decision based on graph data

- Having an instant assessment of broadcasters and sales organizations is one of the successful metrics for practical management and reporting. This specialized module shows the organizational gaps with appropriate vision at desired times and senior managers take decisions based on this graphic information, to improve the operation of their company and organization.

- The important point to use this module is the web-based nature of this tool, which allows managers to access online outside the company space, and managers with instant access to the analysis of all organizational conditions.

Having a 360 degree view of the organization

Instant evaluation of system processes (high level visibility)

Evaluate the sales team in the charts

Two pans provide standard indicators based on KPI

Accounting System

Coding Multilevel And default

lPossibility of definition

4 Level Account Tree

Accounting Stock

Warehouse control and warehouse inventory based on appropriate calculation formulas of distribution companies

Financial reports

Submitting all balance sheet and profit and loss reports according to accounting principles

Floating accounts

Ability to define floating details

Distributors and Online cashier application

Get online on tablets and mobiles

Record customer checks

Online distributors or cashiers can register customers' checks with maturity and amount, and after the approval of the accounting unit, it is registered in the system and the customer's account.

02

Possibility of issuing a return invoice by the distributor

Two-step verification of return invoices

01

Print the received receipt and present the receipt to the customer

The distributor can inform the customers about the latest balance by receiving the instant payment from the customer and printing the receipt

03

Ability to find customers' locations by drivers

Drivers can use the registered location of the customer to perform optimal routing for customers can use the tools in this area such as Waze and google map

04

Tax Features

Provide tax offices

Having all reports for writing tax books by company accountants

Value Added Reports

Exclusive settings for value added sales based on value-added goods and mandatory goods

Financial statements and TTMS reports

Get Excel output. Quarterly reports required to be submitted in tax approved systems

Zarin facilitates your tax activities in a way that you do not need to contract with tax auditors

direct selling

Compatible with poses and portable printers

- Zarin software is compatible with multifunctional systems that simultaneously keep you from having a tablet, printer and

- Banking machine is unnecessary

Invoice at the moment of sale

Invoice at the time of printin

Pull the card in an instant

Salary **Software**

Printing legal receipts

Use several standard and custom
legal slips

Output of personnel insurance list

Get output from the active list of company
personnel and submit a file for social
security insurance

Specific calculation formula

Managers define their own legal
formulas for calculating salaries

Monthly and annual reports of cumulative variables

Provide aggregate personnel reports

Place for determining annual salary variables

Definition and allocation of annual legal
variables

inventory

Precise warehousing suitable for distribution and production companies

Warehouse handling
Possibility of automatic warehousing and issuance of automatic correction documents

Diverse definition of commodity units
You can define the packaging units of the product indefinitely

Definition of depots and car depots for direct distribution

Warehousing and definition of goods in specific categories with appropriate sales and warehousing units

Instant control of the warehouse by the warehouseman and having Rial control tools and a number of warehouses by using the type of permanent accounting in the Zarrin system allows customers to identify and report the exact number and Rials of inventory at any time.

Treasury

Management of corporate funds and banks

Registration of receivables and payables

Account control

Payroll and banks

01

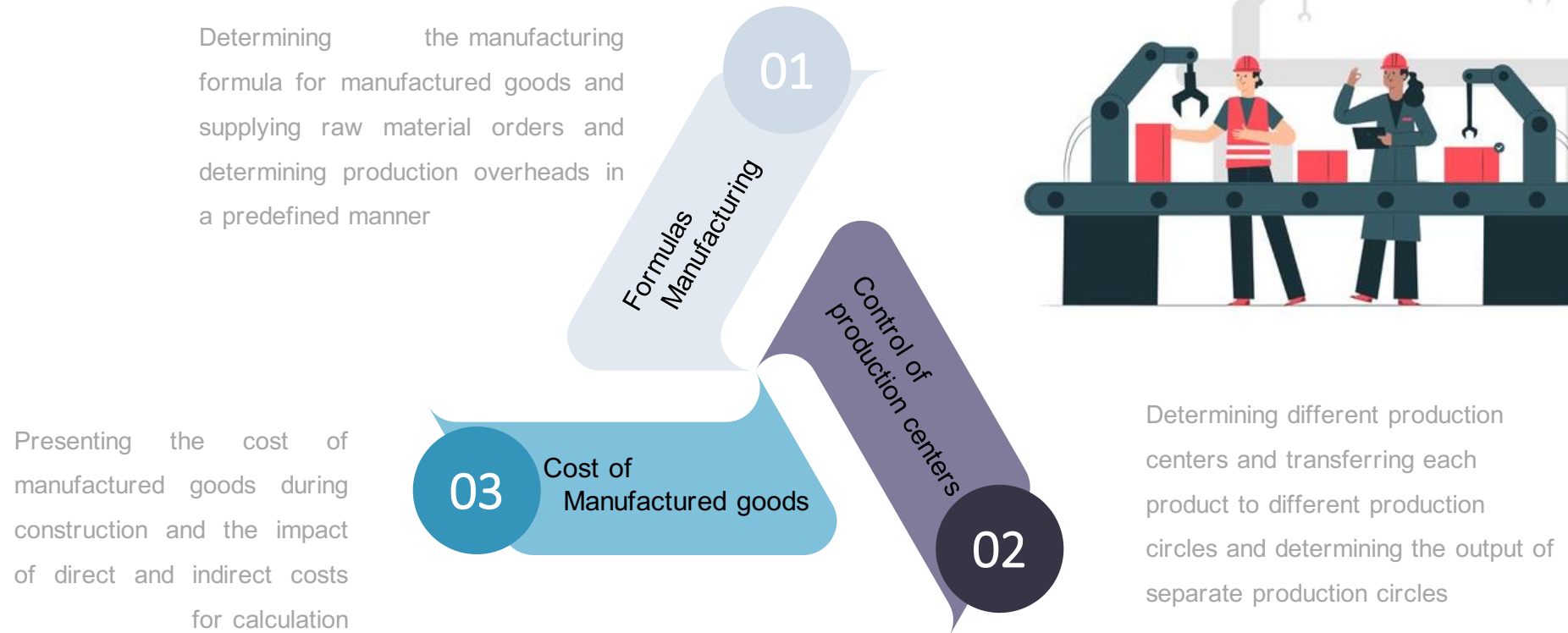Obtaining and registering checks from internal and external parties of the company

02

Timely warning to the company's management to provide the necessary funding

03

Provide necessary reports for discrepancies between bank accounts and funds and tools for financial information to provide future liquidity and help improve its conditions according to the receipt of final claims and promises of customers owed

Production **Software**

Determining the manufacturing formula for manufactured goods and supplying raw material orders and determining production overheads in a predefined manner

01

Formulas Manufacturing

Control of production centers

Presenting the cost of manufactured goods during construction and the impact of direct and indirect costs for calculation

03 Cost of Manufactured goods

02

Determining different production centers and transferring each product to different production circles and determining the output of separate production circles

Sending **SMS**

communication with clients

Informing customers about debts, returned checks, as well as congratulations on special days or special offers is one of the ways to get closer to the customer via SMS, which Zarin also provides in the form of internet panel and GSM hardware modem.

Awareness of customer debt
Notify the customer of the broadcast time

Notification of new offers
Announcement of announcements and the latest sales festivals

Application for Sales Manager

Having an application on the mobile sales manager is a need that instantly informs the sales manager of the sales situation, and having a comparison and review of company goals and also measuring the percentage of achievement of daily business goals, which is possible for sales managers by having this application

Information on invoices Arrived marketers

Display details of confirmation and rejection orders of marketers

Instant market tracking

Show all daily visit points by marketers and distributors

Monitor sales goals

Diagrams of achieving competitive goals and sales tables of marketers daily, monthly and annually

Survey

Evaluate and Analyze Online
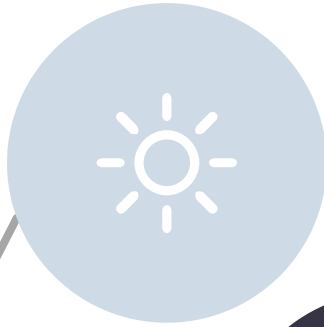
Create a multilingual questionnaire form
Multiple choice questions, short answers, qualitative

Graph analysis, questionnaire answers
Pie charts, information tables, comparaisons of questionnaire answer.

Easy publication of questionnaires online
Publish in apps, websites and social networks

Compatible with all Windows platforms, mobile, tablet, website
Android, iPhone, Windows, all types of mobile and Windows browsers

Currency accounting
Advanced Finance

Specialized foreign exchange solution without currency and country restrictions

Determine the daily rate of each currency
Record different currencies with daily parity rates

Foreign currency financial balance sheet
Report on profits and losses from foreign exchange

Calculate the cost price of currency
Currency turnover and bills of foreign exchange customers

multilanguage
Supports English, Kurdish, Arabic and Persian languages simultaneously

Zarin specialized accounting and distribution software is suitable for international companies and companies that do business with foreign countries.

Business Intelligence Management Dashboard

Get more comprehensive reporting tools

- The important point for using this module is that the tool is web-based, which allows managers to access online from outside the company space, and managers get an analysis of all organizational conditions with instant access.
- Ability to select different financial years and organizational branches
- 360 Degree Profit and Loss Reports
- Report based on the most profitable goods, customers, Top Ten commodity groups

Free Consultation

Contact us for more information and demo...

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